ATTN: Agriculture & Appropriations Legislative Aides

August 3, 2011

United States Senate Washington, DC 20510

## Dear Senator:

In the 2008 Farm Bill, Congress directed USDA to propose rules to address unfair, deceptive and anti-competitive trade practices that have become rampant in the livestock and poultry sectors. Congress included these provisions to address concerns over the increasingly abusive and anti-competitive trade practices employed by meatpacker and poultry companies that have harmed farmers, ranchers, growers and consumers. Meatpacker and poultry companies opposed these provisions in the Senate, but compromise language was included in the final Farm Bill requiring USDA to use their existing authority under the 1921 Packers & Stockyard Act to take action.

USDA's Grain Inspection, Packers and Stockyards Administration (GIPSA) issued a proposed rule in June 2010. USDA received more than 66,000 public comments on the proposed rule, most of which were supportive. The same meatpacker and poultry companies that opposed the strong farmer and rancher protection provisions in the 2008 Farm Bill are now fighting the regulations to implement those provisions. These special interests, joined by purported farm groups that have meatpackers entrenched on their boards, have launched a misleading public relations campaign that distorts the provisions of the proposed rule.

The proposed rule includes many commonsense measures that protect farmers, growers and ranchers from abusive and unfair treatment at the hands of the meatpackers and poultry companies. These safeguards include:

- Prohibitions against company retaliation against farmers for speaking out about problems within the livestock industry, joining other farmers to voice concerns to seek improvements, or raising concerns with federal officials. Today, meatpackers and poultry companies can and do economically retaliate against farmers that exercise these legal rights;
- Sensible protections for contract poultry and hog growers that make expensive facility investments or upgrades on their farms to meet packer or poultry company requirements;
- Requirements to provide growers and ranchers with information necessary to make wise business decisions regarding their operations;
- Disclosure and transparency requirements to eliminate deception in the way packers, swine contractor and poultry companies pay farmers;
- Eliminating collusion between packers in auction markets;
- Clarification of the types of industry practices the agency considers unfair, unjustly discriminatory, or a granting of unreasonable preference or advantage.

- These are all terms used in the existing statute to prevent unfair trade practices, but these broad terms have never been defined in regulations.
- Clarifying the ambiguity in interpretation of the terms of the Packers &
  Stockyards Act. Such Ambiguity can lead to litigation as farmers and packers
  attempt to clarify the intent of the Act. Moreover, added clarity would enable the
  agency to address unfair trade practices, which likely would further reduce
  litigation.
- Expressly ensuring that meatpackers can pay premium prices for premium livestock, but prohibit companies from unfairly offering select producers sweetheart deals but paying other producers less for the same quality, number, kind and delivery of livestock.
- Recordkeeping requirements that would enable regulators to identify unfair trade practices while ensuring that livestock producers and companies can offer justified premiums or discounts.

Unfortunately, under pressure from meatpackers and poultry companies, the House approved a legislative rider in its FY 2012 Agriculture Appropriations bill that would prevent USDA from taking any further action on this regulation. The provision would even prohibit USDA from analyzing the 66,000 public comments received on the proposed rule and from completing an economic analysis of the rule. The meatpackers and poultry companies oppose the sensible transparency and disclosure provisions of the proposed rule that would shine sunlight onto their unfair practices. The two largest general farm organizations in the United States – the American Farm Bureau Federation and the National Farmers Union – have joined with over 140 farmers, consumer and community groups across the nation to oppose this rider.

The 190 undersigned groups urge you to stand with our nation's farmers, ranchers, growers and consumers to oppose the meatpacker and poultry special interest efforts to insulate themselves from federal scrutiny of their anti-competitive behavior and unfair treatment of farmers and ranchers. Congress should allow USDA to move forward expeditiously to implement a final rule that will strengthen and clarify the Packers & Stockyards Act with commonsense protections for farmers and ranchers.

8th Day Center for Justice (IL) Adams County North Dakota Farmers Union Added Value (NY) Alabama Contract Poultry Growers Association Alliance for a Sustainable Future (PA) Ambler Environmental Advisory Council (PA) American Agriculture Movement American Federation of Government Employees (AFL-CIO), Local 3354, USDA-St. Louis American Raw Milk Producers Pricing Association (WI) Ashtabula, Geauga, Lake Counties Farmers Union (OH) Assateague Coastal Trust (MD) Assateague COASTKEEPER (MD) Black Farmers and Agriculturalists Association (BFAA) (NC) BLK ProjeK (NY) BUGS: Black Urban Growers (NY) Bronx Food and Sustainability Coalition (NY) Brooklyn Food Coalition (NY) Buckeye Quality Beef Association (OH)

Bull Mountain Landowners Association (MT) California Dairy Campaign California Farmers Union California Food & Justice Coalition California Institute for Rural Studies Campaign for Contract Agriculture Reform Campaign for Family Farms & the Environment (CFFE) Carolina Farm Stewardship Association C.A.S.A. del Llano (TX) Catholic Charities of Central and Northern Missouri Cattle Producers of Louisiana Cattle Producers of Washington Center for New Community (IL) Center for Rural Affairs Church Women United of New York State Citizens for Pennsylvania's Future (PennFuture) Citizens for Sanity.Com (FL) Colorado Independent CattleGrowers Association Columban Center for Advocacy and Outreach (MD)

Community Alliance with Family Farmers (CAFF) (CA)

Community Farm Alliance (KY) Community Food Security Coalition Community Vision Council (NY) Contract Poultry Growers of the Virginias

The Cornucopia Institute (WI) Crawford Stewardship Project (WI)

Cumberland Countians for Peace & Justice (TN)

Dakota Resource Council (ND) Dakota Rural Action (SD) Dawson Resource Council (MT) Delta Enterprise Network (AR) Earthworks Urban Farm

East New York Farms!/United Community Centers

Endangered Habitats League (CA) Environment Maryland

Environmental Health Watch (OH) Family Farm Defenders (WI)

Farm Aid

Farm and Ranch Freedom Alliance (TX) Farmworker Association of Florida

Fay-Penn Economic Development Council (PA)

Federation of Southern Cooperatives

First Unitarian Universalist Church of Columbus (OH)

Flatbush Farm Share (NY) Food Chain Workers Alliance (CA) Food Democracy Now!

Food First Food Freedom Food for Maine's Future Food & Water Watch Friends of Family Farmers (OR)

Friends of the Earth

Gardenshare: Healthy Farms, Healthy Food, Everybody Eats (NY)

Georgia Poultry Justice Alliance Grassroots International Great Lakes Bioneers Detroit

Hattie Carthan Community Garden (NY) Hattie Carthan Herban Farm (NY) Hmong 18 Council of South Arkansas Hmong Association Inc. (AR & OK) Hmong National Development, Inc. Hunger Action Network of New York State

Idaho Rural Council

Illinois Stewardship Alliance

Independent Beef Association of North Dakota Independent Cattlemen of Wyoming Institute for Agriculture and Trade Policy

Institute for Responsible Technology Intertribal Agriculture Council

Iowa Citizens for Community Improvement

Iowa Farmers Union

Island Grown Initiative (MA)

Jackson County, South Dakota, Board of Commissioners

Johns Hopkins Center for a Livable Future (MD)

Just Food (NY) Kansas Farmers Union Kansas Rural Center

The Land Loss Prevention Project (NC)

La Familia Verde (NY) La Finca Del Sur (NY) Land Stewardship Project (MN) Local Matters (OH)

Madison Farm to Fork (MT) Maine Organic Farmers and Gardeners Association (MOFGA)

Michael Fields Agricultural Institute (WI)

Michigan Farmer's Union

Michigan Interfaith Power and Light

Michigan Land Trustees

Michigan Organic Food & Farm Alliance

Midwest Environmental Advocates (IL)

Minnesota Farmers Union

Missionary Society of St. Columban (MD) Mississippi Association of Cooperatives Missouri's Best Beef Cooperative

Missouri Farmers Union Missouri Rural Crisis Center Montana Farmers Union

Mvskoke Food Sovereignty Initiative (OK) National Catholic Rural Life Conference

National Cooperative Grocers Association (NCGA)

National Family Farm Coalition National Farmers Organization National Farmers Union

National Latino Farmers & Ranchers Trade Association

National Organic Coalition

National Sustainable Agriculture Coalition

National Young Farmers Coalition

Nebraska Environmental Action Coalition (NEAC)

Nebraska Farmers Union

Nebraska Sustainable Agriculture Society

Nebraska Women Involved in Farm Economics (NE WIFE) Network for Environmental & Economic Responsibility (TN)

New Agrarian Center (OH) New England Farmers Union

New York City Community Garden Coalition (NY) North Carolina Contract Poultry Growers Association

North Dakota Farmers Union

Northeast Organic Dairy Producers Alliance

Northeast Organic Farming Association of Massachusetts (NOFA-Mass.) Northeast Organic Farming Association of New York, Inc. (NOFA-NY)

Northern Plains Resource Council (MT) Northwest Atlantic Marine Alliance

NYC Foodscape

Oglala Lakota Livestock and Land Owners Association (SD) Ohio Ecological Food and Farm Association (OEFFA)

Ohio Environmental Council

Ohio Environmental Stewardship Alliance

Ohio Farmers Union

Oregon Livestock Producers Association

Oregon Rural Action

Organic Consumers Association Organic Farming Research Foundation Organic Seed Alliance

Organization for Competitive Markets

PCC Natural Markets (WA)
Peach Bottom Concerned Citizens Group (PBCCG) (PA)

Pennsylvania Farmers Union People's Food Co-op (MI)

Pesticide Action Network North America Powder River Basin Resource Council (WY) Progressive Agriculture Organization (PA)

Ranchers-Cattlemen Action Legal Fund, United Stockgrowers of America

(R-CALF USA)

Rocky Mountain Farmers Union

Rural Advancement Foundation International—USA

Rural Empowerment Association for Community Help (REACH) (NC)

Rural Coalition/Coalición Rural Slow Food Portland (ME)

Slow Food USA

Slow Food USA - Rocky Mountain Region

Small Planet Institute

Socially Responsible Agricultural Project (ID)

South Dakota Farmers Union

South Dakota Livestock Auction Markets Association

South Dakota Stockgrowers Association

Southwest Nebraska Women Involved in Farm Economics

Stevens County Cattlemen's Association (WA)

Sustain LA (CA)

Sustainable Economic Enterprises of Los Angeles (SEE-LA)

Tidal Creek Cooperative (Food Market) (NC)
Tilth Producers of Washington
Trappe Landing Farm & Native Sanctuary (MD)
United Church of Christ Justice and Witness Ministries
United Poultry Growers Association
Virginia Association for Biological Farming
Western Colorado Congress

Western Organization of Resource Councils (WORC)
West Side Campaign Against Hunger (NY)
WhyHunger
Williams County Alliance (OH)
Wisconsin Farmers Union
Women, Food and Agriculture Network (IA)
Yellowstone Valley Citizens Council (MT)