

Fighting for the U.S. Cattle Producer!



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March 2, 2017

President Donald J. Trump
The White House
1600 Pennsylvania Avenue NW
Washington, DC 20500

Dear Mr. President:

R-CALF USA, the largest trade association that exclusively represents the interests of American farmers and ranchers who raise and sell live cattle, along with the undersigned state and local cattle-trade associations, strongly support your decision to appoint Sonny Perdue as your Secretary of Agriculture. We have been communicating with Charles W. Herbster, a highly regarded Midwest farmer and rancher since before your election. Conversations with Mr. Herbster confirm for us that Mr. Perdue is the right person to lead American agriculture in the right direction, which necessarily must be a new direction.

Mr. Perdue's veterinary background and his agriculture-related small business ventures initiated after growing up on a farm in Georgia, not to mention his successes as Georgia's governor, make him uniquely qualified to best understand and then weigh the motivations and objectives behind the myriad of competing interests representing American agriculture. The skilled performance of such an exercise will be vital to Mr. Perdue's success in tapping the genuine potential for American agriculture to once again achieve greatness.

The only way to improve upon the tremendous opportunity that Mr. Perdue will bring as your Secretary of Agriculture would be to include the entrepreneurial talents and production-agriculture knowledge of Charles W. Herbster on Mr. Perdue's executive team – as Mr. Perdue's Deputy Secretary.

We strongly believe that a combination of Mr. Perdue's leadership and Mr. Herbster's direct assistance will afford American agriculture the best opportunity for it to

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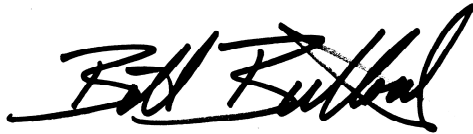
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unleash its tremendous potential, which will undoubtedly result in an immediate boost to Rural America's ailing economy.

We look forward to working with Mr. Perdue, and hopefully with Mr. Herbster as well, to achieve the greatest possible potential for American agriculture.

Sincerely,

A handwritten signature in black ink, appearing to read "Bill Bullard". The signature is stylized and cursive.

Bill Bullard, CEO
R-CALF USA

Joined by:

Buckeye Quality Beef, OH
Cattle Producers of Louisiana
Cattle Producers of Washington
Colorado Independent Cattle Growers Association
Independent Beef Association of North Dakota
Independent Cattlemen of Nebraska
Independent Cattlemen of Wyoming
Kansas Cattlemen's Association
Missouri's Best Beef Co-Op.
New Mexico Cattle Growers Association
Navajo County Cattlemen's Association, AZ
Northern Wisconsin Beef Producers Association
South Dakota Stockgrowers Association
Spokane County Cattlemen, WA